THE RELEASE, PUBLICATION OR DISTRIBUTION OF THIS DOCUMENT AND/OR ANY ACOMPANYING DOCUMENTS (IN WHOLE OR IN PART) IN, INTO OR FROM JURISDICTIONS OTHER THAN THE UNITED KINGDOM MAY BE RESTRICTED BY THE LAWS OF THOSE JURISDICTIONS AND THEREFORE PERSONS INTO WHOSE POSSESSION THIS DOCUMENT AND/OR ANY ACCOMPANYING DOCUMENTS COME SHOULD INFORM THEMSELVES ABOUT AND OBSERVE ANY SUCH RESTRICTIONS. FAILURE TO COMPLY WITH ANY SUCH RESTRICTIONS MAY CONSTITUTE A VIOLATION OF THE SECURITIES LAWS OF ANY SUCH JURISDICTION.

THIS LETTER AND THE ENCLOSED FORM OF ELECTION ARE IMPORTANT AND REQUIRE YOUR IMMEDIATE ATTENTION. If you are in any doubt as to the action you should take, you are recommended to seek your own professional advice immediately from your stockbroker, bank manager, solicitor, accountant or other independent financial adviser authorised under the Financial Services and Markets Act 2000 (as amended), if you are in the United Kingdom, or from another appropriately authorised independent financial adviser if you are in a territory outside the United Kingdom.

This Letter should be read in conjunction with the Scheme Circular and the enclosed Notes and Form of Election and its accompanying explanatory notes.

IndigoVision Group plc (registered in Scotland, number SC208809)

Registered office: Charles Darwin House, The Edinburgh Technopole, Milton Bridge, Edinburgh, EH26 0PY Motorola Solutions International Holding Limited (registered in England and Wales, number 08223160)

> Registered office: Nova South, 160 Victoria Street, London, SW1E 5LB

> > 14 April 2020

To: Holders of stand-alone option agreements entered into with IndigoVision Group plc

Dear Participant,

RECOMMENDED CASH ACQUISITION OF INDIGOVISION GROUP PLC ("INDIGOVISION") BY MOTOROLA SOLUTIONS INTERNATIONAL HOLDING LIMITED ("BIDCO"), A WHOLLY OWNED SUBSIDIARY OF MOTOROLA SOLUTIONS, INC. ("MOTOROLA SOLUTIONS")

As you will be aware, on 17 March 2020, the boards of Motorola Solutions, Bidco and IndigoVision announced that they had reached agreement on the terms of a recommended cash acquisition by Bidco of the entire issued and to be issued share capital of IndigoVision (the "Acquisition").

The Acquisition will be effected by means of a procedure known as a scheme of arrangement (the "Scheme of Arrangement") unless Motorola Solutions and Bidco elect, subject to the consent of the UK Panel on Takeovers and Mergers (the "Panel"), to implement the Acquisition by means of a contractual takeover offer by Bidco under Chapter 3 of Part 28 of the Companies Act 2006 and the City Code on Takeovers and Mergers (a "Takeover Offer"). Further details on the right of Motorola Solutions and Bidco to elect to implement the Acquisition by way of Takeover Offer, and the implications for participants in IndigoVision's various incentive

arrangements, are set out below in Section 1 (The Terms of the Acquisition) of this letter (the "Letter").

Assuming the Acquisition is implemented by means of the Scheme of Arrangement, it will be carried out under Part 26 of the Companies Act 2006 and requires the approval of IndigoVision's shareholders and the sanction of the Court of Session in Edinburgh (the "**Court**"). More information on the Scheme of Arrangement is contained in the circular to IndigoVision Shareholders dated 14 April 2020 (the "**Scheme Circular**"), a copy of which you were either sent or directed to on or about the date of this Letter. Capitalised terms in this Letter have the same meanings as in the Scheme Circular, unless otherwise defined in this Letter.

The purpose of this Letter is to explain the effect that the Acquisition will have on the option (your "**Option**") that you hold over IndigoVision Shares that was granted to you pursuant to a stand-alone agreement (your "**Option Agreement**") entered into with IndigoVision Group plc either on 19 December 2013 or 15 March 2017 and to set out the various courses of action open to you. In accordance with the requirements of the City Code on Takeovers and Mergers, a copy of this Letter is available, free of charge, on IndigoVision's microsite at <u>https://www.indigovision.com/investors/</u>. The content of that microsite is not incorporated into and does not form part of this Letter.

1. THE TERMS OF THE ACQUISITION

Under the Acquisition, Bidco will pay the sum of 405 pence in cash for each IndigoVision Share. Your attention is drawn to the full terms of the Acquisition set out or referred to in the Scheme Circular.

As stated above, Motorola Solutions and Bidco have the right, subject to the consent of the Panel, to elect to implement the Acquisition by means of a Takeover Offer as an alternative to the Scheme of Arrangement. If this election is made by Motorola Solutions and Bidco, and it receives the consent of the Panel, a further announcement will be made to IndigoVision Shareholders detailing the terms and conditions of the Takeover Offer as a result of the election, including details of any material changes to the Acquisition and an explanation of the revised timetable for the Takeover Offer (as determined by the Panel). On or as soon as practicable after the publication of the offer document in connection with the Takeover Offer, a separate communication will be sent to holders of options over IndigoVision Shares under its incentive arrangements setting out the implications of the Takeover Offer for those options and, in particular, any changes to the offer or proposal set out in this Letter.

Whether the Acquisition proceeds as a Takeover Offer or a Scheme of Arrangement, the offeror (Bidco) is required to make an appropriate offer or proposal to holders of such options to ensure their interests are safeguarded.

2. EFFECT OF THE ACQUISITION ON YOUR OPTION

As you will be aware, your Option has already vested (in whole or in part) and, as a result, is currently capable of being exercised in respect of all the IndigoVision Shares over which it subsists.

If the Acquisition proceeds by way of a Scheme of Arrangement, then:

• *if your Option was granted on 15 March 2017*, it will generally continue to subsist until the end of the period of six months from the date that the Scheme of Arrangement is

sanctioned by the Court (which is currently expected to take place on 12 June 2020 (the "**Court Sanction Date**")) – if your Option remains unexercised at the end of this period it will lapse and become worthless; and

if your Option was granted on 19 December 2013, it will continue to subsist on its existing terms and will lapse on the occurrence of any of the events specified in your Option Agreement – these include the tenth anniversary of grant and the termination of your agency agreement with the IndigoVision Group.

Given the above, it is important that you read this Letter carefully and, where appropriate, take one of the courses of action specified below within the applicable time period.

3. THE EXERCISE PROPOSAL

The proposal (the "**Exercise Proposal**") being made to you is that you exercise your Option in full conditionally on, and with effect from, the Scheme of Arrangement being sanctioned by the Court. The IndigoVision Shares you receive as a result of this exercise will then be acquired automatically by Bidco under the Scheme of Arrangement on the date it becomes effective at a price of 405 pence per IndigoVision Share.

If you accept the Exercise Proposal then, under the terms of the "Cashless Exercise Facility" (details of which are set out in the explanatory notes to the enclosed Form of Election), you will not be required to provide any exercise money upfront.

Instead, the full amount of the proceeds from the disposal of your IndigoVision Shares under the Scheme of Arrangement will be paid by Bidco to IndigoVision, which will then deduct the exercise price due by you (and any applicable withholdings for income tax and national insurance / social security contributions) before remitting the balance on to you as soon as reasonably practical thereafter.

It will only be possible to exercise your Option using the enclosed Form of Election if it remains outstanding on the Court Sanction Date. Accordingly, if your Option is due to lapse before this time, you may wish to consider one of the alternative courses of actions described at paragraph 6 below.

4. TAXATION IMPLICATIONS OF ACCEPTING THE EXERCISE PROPOSAL

On the assumption that you are not resident for UK tax purposes in the UK and are not employed (or deemed to be employed) by any member of the IndigoVision Group, there should be no withholdings for or on account of UK income tax or national insurance contributions on any payment to you of proceeds from your disposal of your IndigoVision Shares.

It is, however, likely that the exercise of your Option under the Exercise Proposal and the subsequent disposal of the resulting IndigoVision Shares under the terms of the Acquisition will give rise to a tax liability for you in your country of residence. If you are in any doubt as to your tax position, you should seek your own tax advice.

5. HOW TO ACCEPT THE EXERCISE PROPOSAL

You can accept the Exercise Proposal by completing the enclosed Form of Election and emailing a scanned copy to <u>c.lea@indigovision.com</u> as soon as possible and, in any event, so as to be received no later than 10am on 6 May 2020. Please also send the duly completed

original Form of Election to IndigoVision Group plc at Charles Darwin House, The Edinburgh Technopole, Milton Bridge, Edinburgh EH26 0PY for the attention of Chris Lea, Company Secretary.

The exercise of your Option under the Exercise Proposal will be conditional upon the Acquisition proceeding, and will not take effect until the Court Sanction Date. Please read the explanatory notes and the terms and conditions printed on the Form of Election carefully before you complete it. The Exercise Proposal will not be available if the Acquisition does not proceed.

6. ALTERNATIVES TO THE EXERCISE PROPOSAL

You do not have to accept the Exercise Proposal. Instead you could:

6.1 Exercise all or part of your Option prior to the Scheme Record Time (defined below) using the normal exercise process

You are free to exercise your Option using IndigoVision's existing procedures at any time up until the record time for the Scheme of Arrangement (which is currently expected to be at 6 pm on 15 June 2020) (the "**Scheme Record Time**"). All IndigoVision Shares in issue at the Scheme Record Time will be subject to the Scheme of Arrangement, but this will not apply to any Option remaining unexercised at that time.

If you have any questions or queries about how to exercise your Option in this way, you should contact Chris Lea by telephone on +44 131 475 7229 or by email at <u>c.lea@indigovision.com</u>.

Please note, however, that IndigoVision's normal exercise procedures will cease to be available with effect from the Scheme Record Time. Any IndigoVision Shares issued after the Scheme Record Time pursuant to the exercise of your Option will not automatically be subject to the Scheme of Arrangement and will instead be subject to a provision in the articles of association of IndigoVision described in paragraph 6.2 below.

6.2 Exercise your Option after the Scheme Record Time

Alternatively, you could decide to exercise your Option at any time after the Scheme Record Time but before the date on which it lapses as explained at paragraph 2 above.

However, you should be aware that, if you choose to exercise during this period:

- you would need to provide the total exercise price of your Option (plus an amount to cover any applicable withholdings for income tax and national insurance / social security contributions) in advance by way of cheque or bank draft (i.e. no cashless exercise facility will be available); and
- following the exercise of your Option in these circumstances, you will be required, under the articles of association of IndigoVision (i.e. not automatically under the Scheme of Arrangement) to immediately sell the underlying IndigoVision Shares to Bidco (or as Bidco may direct) at a price per share of 405 pence.

As such, ultimately, you will only receive the same amount per IndigoVision Share but you will receive this amount at a later date and you may encounter cash flow issues since you will <u>not</u> be utilising the cashless exercise facility set out in this Letter.

If you wish any further information in relation to the exercise of your Option in this manner, you should contact Chris Lea by telephone on +44 131 475 7229 or by email at c.lea@indigovision.com.

You are reminded that, if you fail to take any action and the Scheme of Arrangement becomes effective, your Option will lapse on the date specified in paragraph 2 above and become worthless.

7. DIRECTORS' VIEWS

The IndigoVision Directors, who have been so advised by N+1 Singer, consider the proposals set out in this Letter, the Notes, the Form of Election and its explanatory notes to be fair and reasonable. In providing its advice to the IndigoVision Directors, N+1 Singer has taken into account the commercial assessments of the IndigoVision Directors.

8. GENERAL

Please see the attached notes.

Any amounts payable to you in accordance with this Letter will be paid as soon as practicable following completion of the Acquisition in your local currency using the Sterling exchange rate prevailing on the relevant payment date. Any such amounts will be transferred to the bank account into which your agency fees are usually paid.

Yours faithfullyYours faithfullyMax Thowless- ReevesDan PekofskeChairmanDirectorFor and on behalf of IndigoVision Group
plcFor and on behalf of Motorola Solutions
International Holding Limited

NOTES

- 1. If you are in any doubt as to the action you should take, you are recommended to seek your own professional advice immediately from an independent financial adviser authorised under the Financial Services and Markets Act 2000 (as amended), if you are in the United Kingdom, or from another appropriately authorised independent financial adviser if you are in a territory outside the United Kingdom.
- 2. This Letter only deals with the lapse of your Option as a consequence of the Acquisition. However, your Option may lapse for other reasons under the terms of your Option Agreement.
- 3. The enclosed Form of Election, including the notes and instructions on it, shall be deemed an integral part of the Exercise Proposal.
- 4. Accidental omission to despatch this Letter to, or failure to receive the same by, any person to whom the Exercise Proposal is made or should be made shall not invalidate the Exercise Proposal in any way.
- 5. The Exercise Proposal and acceptances and elections in respect of it shall be governed by and construed in accordance with the laws of Scotland.
- 6. All acceptances and elections in respect of the Exercise Proposal made on the Form of Election will be irrevocable.
- 7. Your Option is governed by the terms of your Option Agreement. If there is any inconsistency between that agreement and the provisions of this Letter, the Notes, the Form of Election and its explanatory notes, then, save where expressly stated otherwise in the Form of Election, your Option Agreement will prevail.
- 8. If you have any queries in relation to this Letter or how to complete the Form of Election, you should contact Chris Lea by telephone on +44 131 475 7229 or by email at <u>c.lea@indigovision.com</u>. Please note that none of the officers or employees of IndigoVision or Bidco will be able to advise you on the course of action that you should take in relation to your Option or in relation to your tax position.
- 9. N+1 Singer, which is authorised and regulated in the United Kingdom by the Financial Conduct Authority, is acting exclusively as financial adviser and corporate broker to IndigoVision and no-one else in connection with the Acquisition and the matters referred to in this Letter, the Notes, the Form of Election and its explanatory notes and will not be responsible to anyone other than IndigoVision for providing the protections afforded to the clients of N+1 Singer nor for providing advice in relation to the Acquisition or the contents of this Letter, the Notes, the Form of Election and its explanatory notes or any other matter described in the Scheme Circular, this Letter, the Notes, the Form of Election and its explanatory notes.

N+1 Singer has given and not withdrawn its written consent to the issue of this Letter, the Notes, the Form of Election and its explanatory notes with the inclusion of references to its name in the form and context in which they are included.

10. The IndigoVision Directors accept responsibility for the information contained in this Letter, the Notes, the Form of Election and its explanatory notes (including information

relating to your Option Agreement) other than the information for which responsibility is taken by others pursuant to paragraph 11 below. To the best of the knowledge and belief of the IndigoVision Directors (who have taken all reasonable care to ensure that such is the case), such information is in accordance with the facts and does not omit anything likely to affect the import of such information.

11. The Motorola Solutions Responsible Persons accept responsibility for the information contained in this Letter, the Notes, the Form of Election and its explanatory notes relating to Bidco, the Motorola Solutions Group and themselves and their immediate families, related trusts and connected persons (and, for the avoidance of doubt, not for any information relating to your Option Agreement). To the best of the knowledge and belief of the Motorola Solutions Responsible Persons (who have taken all reasonable care to ensure that such is the case), the information contained in this Letter, the Notes, the Form of Election and its explanatory notes for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information. Neither Bidco nor any of the Motorola Solutions Responsible Persons take responsibility for the information for which the IndigoVision Directors take responsibility.

THIS FORM IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt as to the action you should take, you are recommended to seek your own professional advice immediately from an independent financial adviser authorised under the Financial Services and Markets Act 2000 (as amended), if you are in the United Kingdom, or from another appropriately authorised independent financial adviser if you are in a territory outside the United Kingdom.

FORM OF ELECTION FOR THE HOLDERS OF STAND-ALONE OPTION AGREEMENTS ENTERED INTO WITH INDIGOVISION GROUP PLC

in connection with the recommended cash acquisition of IndigoVision Group plc by Motorola Solutions International Holding Limited, a wholly owned subsidiary of Motorola Solutions, Inc.

This Form of Election should be read in conjunction with the accompanying letter from IndigoVision dated 14 April 2020 (the "**Letter**"). Definitions used in the Letter apply in this Form of Election.

If you wish to exercise your Option conditionally on, and with effect from, the Court sanction of the Scheme of Arrangement, please email a scanned copy of this Form of Election duly completed to <u>c.lea@indigovision.com</u> as soon as possible and, in any event, so as to be received no later than 10am on 6 May 2020 (the "**Closing Date**"). Please also send the duly completed original Form of Election to IndigoVision Group plc at Charles Darwin House, The Edinburgh Technopole, Milton Bridge, Edinburgh EH26 0PY for the attention of Chris Lea, Company Secretary.

FORM OF ELECTION: HOLDERS OF STAND-ALONE OPTION AGREEMENTS ENTERED INTO WITH INDIGOVISION GROUP PLC

Before completing this Form of Election, please read the accompanying Letter and the annexed explanatory notes (which form part of this Form of Election). If you wish to use this Form to exercise your Option conditionally on, and with effect from, the Court sanction of the Scheme of Arrangement, you should complete section 1 and section 2, and then email a scanned copy of the completed Form of Election to <u>c.lea@indigovision.com</u> as soon as possible and, in any event, so as to be received no later than 10am on 6 May 2020. Please also send the duly completed <u>original</u> Form of Election to IndigoVision Group plc at Charles Darwin House, The Edinburgh Technopole, Milton Bridge, Edinburgh EH26 0PY for the attention of Chris Lea, Company Secretary.

Section 1: Agreement to conditionally exercise your Option

I have received or have been directed to and have had the opportunity to review the Scheme Circular and the Letter from IndigoVision relating to the effect of the Acquisition on the Option that I hold under the Option Agreement.

My Option is currently valid and subsisting under the terms of the Option Agreement.

By placing a tick in the box below, I hereby agree, conditionally on the Court sanctioning the Scheme of Arrangement, to exercise in full my Option.

Tick (\checkmark) in the box below to conditionally exercise your Option and accept the Exercise Proposal.

Section 2: Your Signature

I agree to the terms set out in the accompanying Letter and this Form of Election (inclusive of the annexed explanatory notes). I acknowledge that this Form of Election will be binding on me and is irrevocable.

Signature: (Participant to sign here)

Signed by: (Print Participant name here)

on: (Enter the date on which you signed)

EXPLANATORY NOTES FOR COMPLETING THE FORM OF ELECTION

Section 1

Tick the box in section 1 in order to exercise your Option in full, such exercise to be conditional on, and take effect from, the Court sanction of the Scheme of Arrangement.

Section 2

If you wish to exercise your Option as described above, you must complete and sign section 2.

General

If you return the Form of Election, but the Form of Election is not received until after the Closing Date, you irrevocably agree that Bidco and IndigoVision may treat this Form of Election as if it had been received by the Closing Date.

By completing the Form of Election and returning it by the Closing Date you irrevocably:

- confirm that you have received or have been directed to and have had the opportunity to review the Scheme Circular and the Letter;
- elect to exercise your Option in full, such exercise to be conditional on, and take effect from, the Court sanction of the Scheme of Arrangement;
- direct Bidco to pay to IndigoVision the full amount of the consideration payable under the Acquisition for those IndigoVision Shares acquired by you on the above exercise (the "Option Proceeds");
- acknowledge and agree that the above exercise of your Option will be completed in accordance with the following terms constituting the "Cashless Exercise Facility":
 - o you irrevocably undertake to pay the exercise price of your Option;
 - you authorise IndigoVision to deduct and retain such exercise price from the Option Proceeds in discharge of such undertaking to pay; and
 - you also authorise IndigoVision to deduct from your Option Proceeds an amount necessary to satisfy any withholding obligations in respect of any tax and social security contributions (including employer's social security contributions to the extent payable by you under the terms of your Option) arising on the exercise of your Option;
- agree that the Option Proceeds (net of exercise price and any tax withholding obligations) will be paid to you by IndigoVision as soon as practicable after completion of the Acquisition by bank transfer to the account into which your agency fees are usually paid;

- agree that, if you have duly signed and returned the Form of Election, but not ticked the box in section 1, IndigoVision may treat this Form of Election as signifying that you wish to exercise in your Option in full, such exercise to be conditional on, and take effect from, the Court sanction of the Scheme of Arrangement; and
- acknowledge and agree that, notwithstanding the terms of your Option Agreement, the completion and submission of this Form of Election and the operation of the Cashless Exercise Facility will constitute a valid exercise of your Option, which shall take effect on the date the Court sanctions the Scheme of Arrangement; and
- acknowledge that if your Option (or any part thereof) has lapsed or is exercised, or subsequently lapses or is exercised, before the Court sanction of the Scheme of Arrangement, completion of this Form of Election will be of no effect in respect of such lapsed or exercised Option (or part thereof).